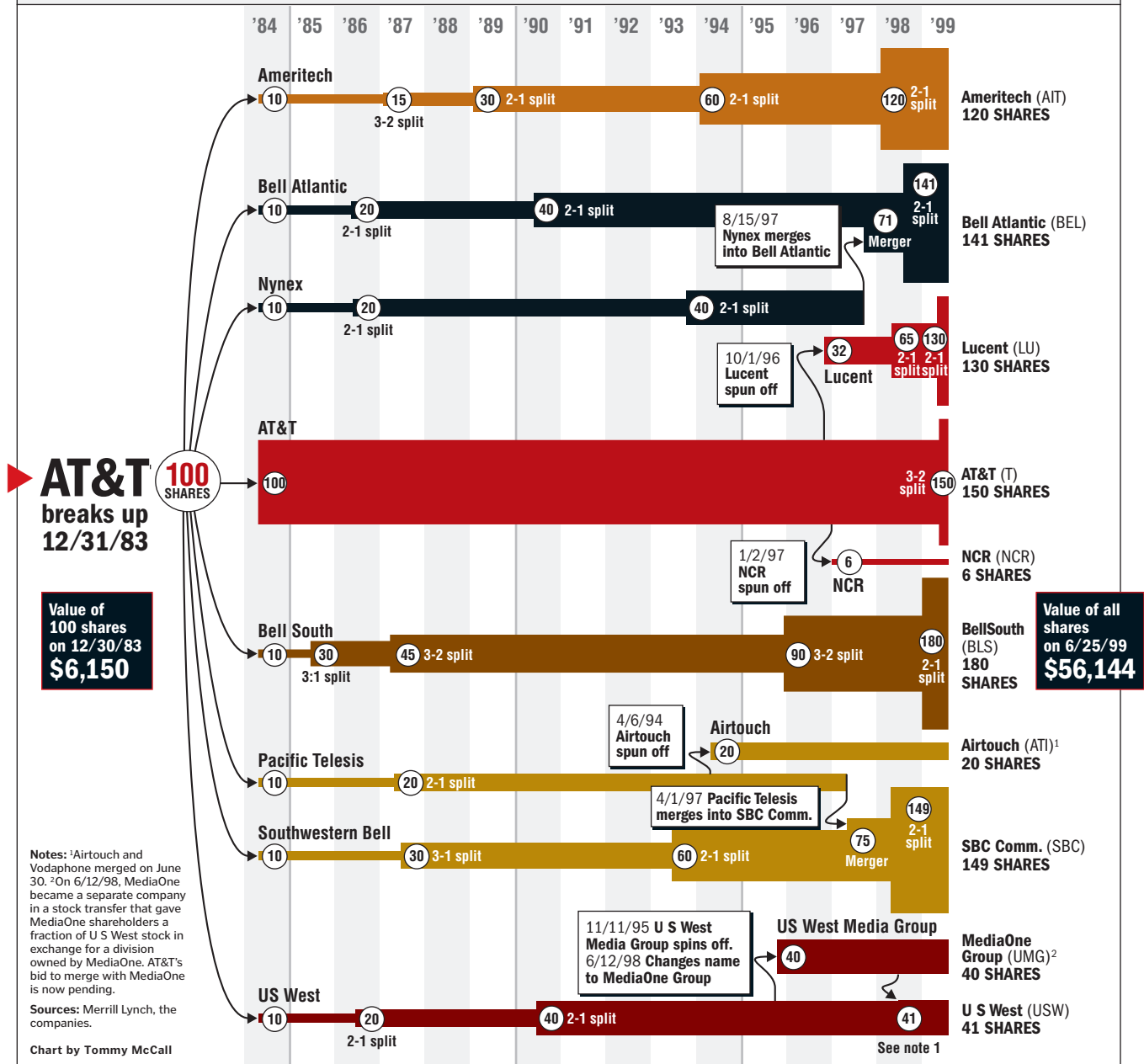


100 SHARES OF THE OLD MA BELL TODAY

If you owned 100 shares of AT&T when the company was broken up and didn't sell the shares or reinvest the dividends, your \$6,150 would have grown to \$56,144 dispersed among 10 different companies. If you'd put that same money into an S&P 500 index fund for the same period, you'd have \$49,048.



buybacks of \$10 billion in less than a year, the TCI merger diluted per-share earnings of existing AT&T shareholders by 25%, according to Somers. (He says the MediaOne deal would dilute the stock another 10%.) Earnings growth is on the back burner as the company focuses on boosting market share. According to First Call, Wall

Street's consensus is that AT&T's earnings will fall 5% in 1999 and another 5% in 2000.

But now that Ma Bell is becoming Ma Cable, *should* we be focusing on earnings? Perhaps not. Other capital-intensive cable companies are valued on free cash flow or earnings before interest, taxes, depreciation and amortization

(EBITDA). At a recent price of \$54.50 a share, AT&T is trading at just 8.7 times EBITDA, calculates Eli Salzman, director of equity research for mutual fund firm Lord Abbett; cable stocks normally trade at multiples in the mid-teens. "Some of AT&T's [lower] multiple comes from it being an acquirer at what were previously unfathomable prices,"